

The Coffey County Chamber of Commerce Presents

The Chamber Page



On The Right Track

Designer look without the designer price

Kenda Rose
Chamber Assistant

That is the prevailing theme with Farah Naylor, owner and in-home consultant of Made in the Shade Blinds and More in Hartford and a Coffey County Chamber of Commerce member since 2006.

Last summer, Naylor purchased a dealership with Made in the Shade to get back to the personal interaction she missed while being a restaurant owner in Hartford. Naylor said she has always liked and wanted to get into home decorating and she wanted to be able to provide personalized customer service for those who like to shop at home. Naylor also likes that she can offer quality products at low prices; since Made in the Shade is not a franchise, there are no franchise fees.

One client from Topeka contacted Naylor to get a quote for window treatments and was pleasantly surprised when Naylor was able to beat a nationally-known department store's 75 percent off sale by \$250 for comparable window treatment products.

Made in the Shade Blinds and More offers Hunter-Douglas®, Graber® and Timber Blind® window treatment products and includes Roman, solar, roller and cellular shades; wood and faux wood blinds; PVC/vinyl southern-style shutters; and vertical blinds in a variety of colors, fabrics and materials to match your décor. Naylor plans to add a prod-



Becky Reeves/The Republican
Farah Naylor at Made in the Shade can assist you with blinds and more to decorate your home.

uct line in draperies in the future.

Naylor's hours are by appointment only because she works any day of the week around the schedules of her clients. A free window treatment estimate includes an in-home consultation where Naylor brings her traveling showroom to the home or office, complete with product, fabric and material samples. Naylor will measure for window treatment products since they are a true "custom fit" and will also install the product should you choose to purchase it through her dealership.

Naylor wants her clients to be "extremely happy with all aspects of the job" and works to ensure their happiness with her personalized service, attention to detail and approach to cus-

tom satisfaction. Naylor's in-home consultation carries no obligation to buy; her products are competitively and affordably priced and backed by a lifetime warranty that includes a money-back guarantee if not satisfied with the product.

In-home consultation to product installation takes generally about two weeks, depending upon the product. A 50 percent deposit is required with the order; balance due at time of installation. Naylor accepts cash, personal check, Visa and MasterCard.

For more information about Made in the Shade Blinds and More products and services, contact Farah Naylor at (620) 392-5969 or by e-mail at far_naylor@yahoo.com.

Chamber Articles

Mary Walker
Chamber Director

January has come and gone. We have already had the groundhog testing for shadows and Valentine's Day and President's Day are fast approaching. Some things don't change; they keep happening the same way year after year. If you were given an opportunity to change one thing, would you take advantage of it? As a business owner, and if you had the chance to be part of the ground breaking transformation the Chamber is undertaking, would you contact the Chamber for more information? Call us at (620) 364-2002.

As a valued member of the Chamber you receive member services and benefits such as:

- We are open for business seven days a week; 24 hours a day with our web site. To visit us go to www.coffeycountychamber.com. This web site is the place for visitors and residents to check out businesses, restaurants, lodging and there are spot ads available to advertise your business.

- Our monthly newsletter is the Whistlestop and is filled with educational articles, Chamber activities and member happenings.

- Member businesses have the opportunity to host After Hours gatherings, which offers networking opportunities as well as an educational program of interest.

- The Chamber Page is a monthly publication and can be found only in The Coffey County Republican. This page is full of information about Chamber activities and member news. The chamber writes special feature articles and two member businesses are highlighted each month.

- Members are kept informed of fraud alerts, which affect how we do business.

- Our gift certificates encourage shopping in Coffey County and can be spent at any

Coffey County merchant's place of business.

- Annually Coffey County communities having a special event are eligible for a \$200 contribution by making the request in writing to the Chamber.

- Special events are held such as the Senior Honors Night, Holiday Expo, Texas Hold'em tournament and the Agriculture Appreciation Dinner.

- We help other organizations with planning and preparation for events like the Babe Ruth baseball tournament, Waverly Craft Fair, Artrain and Kansas Outdoors for Kids event.

- Our member-to-member discount program gives members discounts at other member businesses.

- We make business referrals for our county businesses.

- Opportunities to market products and services are provided to our members.

- The Chamber maintains lists of civic organizations in Coffey County.

- We maintain a directory of county businesses.

- Member Web pages are offered to members only.

- The Chamber is also the Visitor Information Center, answering many questions, requests for information by phone, mail and e-mail.

- Visitor and relocation packets are prepared and sent.

- And this list could go on and on. The Chamber is here because of and for its members.

Some of the ways the Chamber is able to market your business for you is by providing:

- Chamber brochures.

- Coupon booklets, which are distributed at tourism shows, ball tournaments, bus tours, and outreach workers and are always available at the Chamber office.

- The Chamber participates in the Sport, Boat and Travel Show in Wichita as well as the Kansas Sampler promoting Coffey County, which promotes you.

- Chamber bags are filled with information, brochures and other promotional items and are distributed at car shows, business meetings and on bus tours.

- The Whistlestop newsletter is sent to members as well as being available at all branches of the library.

- The Chamber page.

- Referrals.

- Notices to members about your activities or promotions.

- Your information is on display at the visitor's center.

- Holiday Expo.

- Ribbon cuttings.

- Web site.

- Member web page.

- Advertising opportunities on the Chambers web-site.

- Visitor and relocation packets.

Membership dues investments have been arriving. The Chamber thanks those of you that have sent yours in already and for those of you that are in the process of finishing your paperwork, we salute you. There was a lot of information in a new format sent out for everyone to look through. We have had several of our businesses take advantage of our one page web page offer; we will keep you posted as to when those will be available for viewing by the public. If you have any questions, give the office a call at (620) 364-2002.

The Coffey County Chamber of Commerce Board of Directors, Executive Director and Executive Assistant are very proud to announce the unveiling of our new web-site. I would like to personally invite everyone to visit us at www.coffeycountychamber.com and see our new look. Kenda has strived to make it user friendly, given it a polished, professional design and we are implementing the Chamber's new logo. Check us out, give us your feedback, we value your input.

Coffey County Chamber of Commerce Members. . .working together to provide a better business climate for everyone.

Shop Coffey County First . . . The Best Buys Are Here At Home!

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| 21st Century Community Learning Center
Across The Borders
Allegre Rexall Drugs, Inc.
American Red Cross
Arnold's Greenhouse
Arrowhead Hills Travel
Almos Energy
Aunt Bea's
Bahr Tire & Storage
Banks Realty LLC
Benchwarmers
BETO Junction Travel Plaza
Bill's Handyman Service
BOS Scrapbook Center
Brown Quality Builders, Inc.
Burlington Auto Supply | Burlington Building Materials
Burlington Construction
Burlington Development Properties, LLC
Burlington Tax & Financial Center, Inc.
Burriss Roofing
Cable One
Cactus Shak Barbecue and Catering
Caldwell Implement Co., Inc.
Carlson Office Systems
Carrage House Glassworks
Casey's General Store New Strawn
Celestial Club
Central National Bank
Charloma, Inc.
Citizens State Bank - Burlington
Citizens State Bank - Gridley | Citizens State Bank - New Strawn
City of Burlington
City of Gridley
City of LeRoy
City of LeRoy
City of New Strawn
City of Waverly
COP Training Services, Inc.
Coffey County Airport
Coffey County Economic Development
Coffey County Emergency Medical Services
Coffey County Fire District No. 1
Coffey County Home Health
Coffey County Insurance & Real Estate
Coffey County Medical Center | Coffey County Housing Authority
Coffey County Land Title Co.
Coffey County Library
Coffey County Transportation
Coffey Health System
Country Haven Inn
Crow-Moddie Chevrolet
Crow-Moddie Ford
Dr. Dale Herder
Elliott Insurance Group
Embarg
Farm Bureau Financial Services
Farmers State Bank of Aliceville
First National Bank of Kansas
First National Bank of LeRoy
Flint Hills Subway, Inc.
Flint Hills Eyecare Associates
Freeman Heating, Plumbing & A/C
Gifford's Photography | Gridley Medical Clinic
Home Health Care Plus
Hoover's Thriftway
Jackson-Hewitt Tax Service
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Jones Funeral Home
KSNP
Larry C. Hargreaves, D.D.S.
Lebo's Oak Street Cottage
LeRoy Co-op
LeRoy Medical Clinic
Lewis Oil Company
Life Care Center of Burlington
Lyon-Coffey Electric Co-op
Made In The Shade
Medical Arts Clinic-Lebo
Medicine Shoppe
Meier's Ready Mix
Murray Electric, LLC | Office Supplies Today
Oklahoma Municipal Power Authority
Outback Design LLC
Pamida
Payer Sales
Pizza Hut
Prescription Centre
Ravin Printing
Rock Creek Country Club
Rock Creek Entertainment
Rock Creek Realty
Rocking R Motel
SOS Coffey County
Star Video
State Farm Insurance, Patty Ann Sanborn
Strawn Lumber and Equipment Rental
Sunset Manor
TEC Satellite Services | TECU Credit Union
Terri Tweedy, Mary Kay Indep. Beauty Consultant
The Accounting Place
The Appliance Store
The Coffey Co. Hist. Society & Museum
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The Flower Shoppe
The Meadows
Therapy Services
Tiffany's Cabinets & Carpet
Trophies & Things
USD 244
USD 244 Recreation Commission
Wallace's Dairy Queen
Waverly Lumber
Waverly Medical Clinic
Wolf Creek Generating Station |
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Support these Chamber of Commerce businesses. They help support many community activities.

<p>WOLF CREEK NUCLEAR OPERATING We Support Coffey County 1550 Oxen Lane N.E. • Burlington, KS (620) 364-8831</p>	<p>Expect the Unexpected! 405 Neosho • Burlington (620) 364-5726</p>	<p>COUNTRY HAVEN INN (620) 364-8260</p>	<p>Caldwell Implement Co. & Auto Parts S. Hwy. 75 • Burlington Mon.-Fri. 7:30 a.m.-5:30 p.m. Sat. 7:30 a.m.-5 p.m. • Sun. 1-4 p.m. (620) 364-5327</p>	<p>Central National Bank The bright side of banking. Member FDIC 201 S. Fourth • Main Bank Drive-In at 1022 N. Fourth (620) 364-8875</p>	<p>Larry C. Hargreaves, D.D.S. Family Dentistry (620) 364-8414 314 Neosho • Burlington</p>
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